

Customer Handling Process:

1. Initial Contact:

- Customer reaches out via phone, email, chat, or in-person.
- Gather necessary information: customer's name, contact details, account number (if applicable), and details of the issue or inquiry.

2. Issue Assessment:

- Evaluate the nature and severity of the issue.
- Determine if it can be resolved immediately or if escalation is needed.

3. Resolution Attempt:

- If possible, resolve the issue at the first point of contact.
- If resolution requires further assistance, inform the customer of the next steps.

4. Escalation if Necessary:

- If unable to resolve at the initial level, escalate the issue to the appropriate department or individual.
- Provide clear documentation of the issue and actions taken so far.

5. Follow-up:

- Follow up with the customer to ensure the resolution was satisfactory.
- Document the resolution and any feedback provided by the customer.

Timelines:

- **Response Time:** Aim to acknowledge customer inquiries within a specified time frame (e.g., 24 hours for emails, immediate for phone calls).
- **Resolution Time:** Set targets for resolving issues based on their complexity and urgency (e.g., 1-2 business days for minor issues, 3-5 business days for complex issues).
- **Follow-up Time:** After resolution, follow up with the customer within a defined period (e.g., 3 days) to ensure satisfaction and address any lingering concerns.

Escalation Matrix:

1. **(Frontline Support):**
 - Handles initial customer inquiries and basic issue resolution.
2. **(Specialized Support):**
 - Handles complex or escalated issues that require specialized knowledge.
 - May involve technical support, senior customer service representatives, or specialized departments.
3. **(Management Escalation):**
 - Reserved for issues that cannot be resolved by above two support.
 - Involves management or executive-level intervention to provide solutions or address critical concerns.